



INVITATION LETTER

Package Code: TEQIP-III/UP/biej/129
Package Name: P- UTM Firewall

Current Date: 23-May-2019
Method: Shopping Goods

Sub: INVITATION LETTER FOR UTM Firewall

Dear Sir,

1. You are invited to submit your most competitive quotation for the following goods with item wise detailed specifications given at Annexure I,

Sr. No	Item Name	Quantity	Place of Delivery	Installation Requirement (if any)
1	UTM Firewall	1	BIET, Jhansi	As per instruction of Concern incharge.

2. Government of India has received a credit from the International Development Association (IDA) towards the cost of the **Technical Education Quality Improvement Programme [TEQIP]-Phase III** Project and intends to apply part of the proceeds of this credit to eligible payments under the contract for which this invitation for quotations is issued.

3. **Quotation**

- 3.1 The contract shall be for the full quantity as described above.
- 3.2 Corrections, if any, shall be made by crossing out, initialling, dating and re writing.
- 3.3 All duties and other levies payable by the supplier under the contract shall be included in the unit Price.
- 3.4 Applicable taxes shall be quoted separately for all items.
- 3.5 The prices quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account.
- 3.6 The Prices should be quoted in Indian Rupees only.

4. Each bidder shall submit only one quotation.

5. Quotation shall remain valid for a period not less than **60**days after the last date of quotation submission.

6. Evaluation of Quotations: The Purchaser will evaluate and compare the quotations determined to be Substantially responsive i.e. which

- 6.1 are properly signed; and

- 6.2 Confirm to the terms and conditions, and specifications.

7. The Quotations would be evaluated for all items together.

8. Award of contract The Purchaser will award the contract to the bidder whose quotation has been determined to be substantially responsive and who has offered the lowest evaluated quotation price.

- 8.1 Notwithstanding the above, the Purchaser reserves the right to accept or reject any quotations and to cancel the bidding process and reject all quotations at any time

prior to the award of Contract.

- 8.2 The bidder whose bid is accepted will be notified of the award of contract by the Purchaser prior to expiration of the quotation validity period. The terms of the accepted offer shall be Incorporated in the purchase order.

9. Payment shall be made in Indian Rupees as follows:

Satisfactory Delivery & Installation - 90% of total cost

Satisfactory working after one month of Installation - 10% of total cost

10. Liquidated Damages will be applied as per the below:
Liquidated Damages Per Day Min % : N/A
Liquidated Damages Max % : N/A
11. All supplied items are under warranty of **60** months from the date of successful acceptance of items and AMC/Others is .
12. You are requested to provide your offer latest by **15:00** hours on **13-Jun-2019**.
13. Detailed specifications of the items are at Annexure I.
14. Training Clause (if any) **Yes**
15. Testing/Installation Clause (if any) **Yes as per requirement**
16. Performance Security shall be applicable: **5%**
17. Information brochures/ Product catalogue, if any must be accompanied with the quotation clearly indicating the model quoted for.
18. Sealed quotation to be submitted/ delivered at the address mentioned below,
Bundelkhand Institute of Engineering & Tech., Jhansi, PIN-284128
19. We look forward to receiving your quotation and thank you for your interest in this project.

(Authorized Signatory)

(Prof. Mukesh Shukla)
Nodal Officer Procurement
TEQIP-III, BIET, Jhansi

Bundelkhand Institute of Engineering & Technology, Jhansi
Extention of Campus Wi-Fi Network

Schedule of Requirement

Sl. No.	Item Description	Qty.	Unit	Unit Rate (Rs.)	Amount (Rs.)
1	Firewal(UTM) with 5 years subscription and support as per specifications (24x7 Support)	1	Nos		
2	Installation and configuration of UTM and integration with existing set up	1	Job		
	Total				
	Buy back offer price of old Cyberoam CR1000iNG-XP				
	Total Price after buy back				
	GST @ %				
	Total Amount Rs. (Inclusive of all)				

Note:

Warranty 5 years

Price quoted must be inclusive of all taxes and duties. Nothing will be paid extra.

OEM authorization to be submitted with the bid firewall or for Subscription else it will be rejected.

Bidder must be ISO certified with annual turn over of min 2 crores. Documents to be submitted.

Bidder must have min. 3 installation in the last 3 years. Documents to be submitted.

Bidder must submit copy of PAN, Service Tax, ESI and PF certificate.

Annexure I

Specification of items and compliance statement

S.No.	UTM/FIREWALL DESCRIPTION(Make/Model _____)	Compliance (YES/NO)	Remark if any
1	Basic Criteria		
2	• OEM should have support Centre in India.		
3	• Appliance should have ICSA and Checkmark, NSS Lab certification for Firewall.		
4	• The quoted product should be in Leaders Quadrant for 2018 Gartner's Magic Quadrant for UTM.		
5	Appliance Throughput		
6	• Firewall throughput of 41Gbps		
7	• Minimum 6.5 Gbps of Antivirus Throughput		
8	• Minimum 20 Million Concurrent sessions		
9	• Minimum 9 Gbps of IPS throughput		
10	• Minimum 200,000 New Sessions/second		
11	• Minimum 4.8 Gbps of VPN throughput		
12	• Minimum 6 Gbps of NGFW throughput		
13	• Multicore Processor based UTM		
14	• Minimum 1 * Mgmt Port, 2 * USB ports, 1 Micro USB port and 1 * HDMI port		
15	• Minimum of 8 * GbE Interfaces, 2*10 GbE SFP+ with 2 expansion slots (Flexi Port slots) to accommodate GE copper or GE SFP or 10 GE SFP+ ports if required.		
16	• Should have internal SSD		
17	• Multi-function LCD display		
18	• Redundant Power Supply Unit (PSU) optional (external)		
19	General Features		
20	• Identity based Firewall, Next-gen Intrusion Prevention System		
21	• Advanced Threat Protection		
22	• Gateway Anti-virus, Gateway Anti-spam with DLP functionality		
23	• Web Content & Application Filtering		
24	• Layer-8 identity control		
25	• Web Application Firewall (WAF)		
26	• Bandwidth Management, Multi WAN Load Balancing, VPN		
27	• On Appliance Monitoring and Reporting System		
28	• Support for Firewall rule templates for common business applications		
29	• User Threat Quotient for identifying risky users based on recent browsing behavior and ATP triggers		
30	• Network: OSPF, RIPv2, BGP, High Availability, QoS, etc., Server Load Balancing.		
31	• Support for Guest user authentication over SMS and in built two factor authentication without any additional cost.		

32	<ul style="list-style-type: none"> • Password based mail encryption. Support for full Message Transfer Agent capabilities with DLP methods, support for both anti-spam and anti-malware scanning and identity-based encryption. 		
33	<ul style="list-style-type: none"> • The proposed solution should support integration with Windows NTLM, Active Directory, LDAP, Radius, RSA SecurID, Novell e-Directory, TACACS or Local Database for user authentication. 		
34	<ul style="list-style-type: none"> • Hardware should have support for plug & play remote Ethernet devices if required from Day One. 		
35	<ul style="list-style-type: none"> • Country Based Blocking, FQDN support and should support MIX mode deployment 		
36	<ul style="list-style-type: none"> • Should have an integrated wireless controller with same OEM Access Points and should be able to manage multiple wireless access points centrally from web admin console. 		
37	<ul style="list-style-type: none"> • Five Year subscription license for Firewall, IPsec and SSL VPN, Wireless, IPS, ATP, Anti-malware, Web and App visibility, control, and protection, Anti-spam, DLP, Web Application Firewall and reverse proxy, 24x7 support via Telephonic, Remotely or Email, security and software updates, adv. exchange warranty for the period of licenses. 		
38	<ul style="list-style-type: none"> • Manufacturing authorization certificate valid for this specific enquiry should be enclosed. 		

FORMAT FOR QUOTATION SUBMISSION

(In letterhead of the supplier with seal)

Date: _____

To: _____

Sl. No.	Description of goods \ (with full Specifications)	Qty.	Unit	Quoted Unit rate in Rs. (Including Ex-Factory price, excise duty, packing and forwarding, transportation, insurance, other local costs incidental to delivery and warranty/ guaranty commitments)	Total Price (A)	Sales tax and other taxes payable	
						In %	In figures (B)
Total Cost							

Gross Total Cost (A+B): Rs. _____

We agree to supply the above goods in accordance with the technical specifications for a total contract price of Rs. _____ (Amount in figures) (Rupees _____ amount in words) within the period specified in the Invitation for Quotations.

We confirm that the normal commercial warranty/ guarantee of _____ months shall apply to the offered items and we also confirm to agree with terms and conditions as mentioned in the Invitation Letter.

We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf will engage in bribery.

Signature of Supplier

Name: _____

Address: _____

Contact No. _____